ADVANCED DIGITAL MARKETING COURSE

Master the Art of Digital Marketing

Introduction to Digital marketing	Website designing Introduction	Search Engine Optimization (SEO)
PPC MARKETING (Google Adwords)	Display Advertising	Video Marketing
Social Media Marketing (SMM)	Email Marketing	Online Reputation Management (ORM)
Inbound Marketing	Google Analytics	Money Making with Adsense
Freelancing Guidance	Certifications	Live Projects

Introduction to Digital Marketing

What is Marketing?
How we do Marketing?
What is Digital Marketing?
Benefits of Digital
Marketing?
Comparing Digital
Marketing with Traditional
Marketing
Latest Digital Marketing
Trends.

Introduction to Website Designing

What is website?
What is Domain Name?
Types of Domains
Domain Name Suggestions
Premium Domains
Register a Domain Name
Domain/Hosting Business
Types of Websites
HTML,CSS, and Java Script
Popular CMS
What is wordpress?
Benefits of using wordpress
Plugins in wordpress

Introduction to Search

Engines

How does search Engine works? Components of Search Engines Google Algorithms Google Results page Panda, Penguin, Hummingbird & Pigeon

Keyword Research& Competition
Introduction to keyword research
Types of Keywords
Keyword research methodology
Business Analysis & Categorization
Google keyword planner
Market Research & Analysis
New Keyword Ideas
Competition Analysis
Finalizing the keyword list

On page Optimization
Introduction to Onpage
What is webmaster tools?
Verification process in webmastertools
Selection of target location
Fundamentals of On page factors
Website Speed
Domain Name in SEO
URL optimization
Title Tag Optimization
Meta tag Optimization
Content Optimization
Site map Generation

Off Page Optimization

What is Link Building?
Types of linking methods
Do follow vs No Follow
Link BuildingSS Guidelines
Link Analysis Tools
Directory Submissions
Local Business Directories
Social Book Marking
Questions & Answers
Blogging & Commenting
Guest Blogging
Press Releases

What is Local SEO?
Importance of Local SEO
Submission of Google My Business

Analyze which Update hit the site Compare before/after data Panda Recovery process Penguin Recovery process

GOOGLE ADWORDS

URL Redirecting techniques

Using Robot.txt in site

Canonical Links Rich Snippets

Introduction to Paid Marketing
Google Account setup
Interface tour and Billing Settings

What is DSA? Create a DSA Campaign What is conversion? Account Structure
Campaign settings
Adgroup setup
Keyword match types
Keyword Research Tools
Understanding AD Auction
What is quality score?
Factors to improve quality score
and AD rank
Types of CPC's
Bidding Strategies
Ad formats
Ad guidelines
Ad extensions

Implementing conversion tracking code
Calculating ROI
Segments & Filters
Search terms & AD Auctions
Customization Tools
Reporting

What is Display AD?
How does display ad works?
Benefits of Display Advertising
Creating a display campaign
Targeting option in Display
network
Keyword based
Interests and Remarketing
Topics
Placement targeting
Adformats & Sizes

Remarketing Concept
Benefits of remarketing Strategy
Building Remarketing list &
Custom Targeting
Create Remarketing campaign

Social Media Marketing (SMM)

What is Social Media?

Benefits of using SMM

Social Media Statistics

Why we use Social Media

Social Media Strategy

Impact of social media on SEO

Facebook account set up

Facebook Marketing strategy

Facebook Insights

Introduction to Twitter Ads

Google+

Pintrest

Linkedin

Email Marketing

What is Email Marketing?

Importance of Email Marketing

Email Marketing Goals

Insights of Email Marketing

What is Newsletter?

Design a Newsletter

Online Reputation Management

What is ORM?

Why we need ORM?

Examples of brands with -ve reputation?

Examples of brands with +ve reputation?

Areas to analyze ORM

Search Engine results

Blogs

Website

Reviews

Complaint sites

Social Media

What we need to do in ORM?

Monitor Search results

Monitor complaint sites & Blogs

Generate Positive reviews

Inbound Marketing

What is Inbound Marketing?

Why we use Inbound Marketing?

Understanding the target ideas

Content generation Ideas

Introduction to Analytics	Acquisition Reports
What is analytics?	
Importance of analytics for	Traffic Source overview
business	SEO Traffic

Popular analytics softwares Key performance metrics

Visits and users

Time on page/site

Bounce rate

Conversion rate

Introduction to Google Analytics

Installing analytic code in site

Analytics account structure

Interface tour of analytics

Real time reports

Settings in analytics

Audience Reports

Audience overview report

Active users

Geographic report

Behavior

Technology

Mobile

Userflow report

Adwords traffic Social Traffic

Campaigns

Behavior Reports

Behavior Overview

Site Content

Site speed analysis

Events

Inpage analytics

Experiments

What is A/B testing?

Design landing pages

Measure the results

Conversion Tracking

What is conversion?

Conversion process & Funnel

How to Implement conversion

tracking?

Conversion Tracking

Funnel Visualization

Multi channel funnels

Attribution

Custom Reporting

Money Making with Adsense

What is Google Adsense?

How it works?

Top Adsense Earners

Website Ideas for earning online

Getting Started as a freelancer

How to get free lancing projects?

Affliate Marketing

What is Affliate Marketing?

How affiliate marketing works?

Course Details

Duration: 45 Hours

Training Mode: Classroom